

Stakeholders

- Utilities
- Component suppliers
- System integrators
- Research labs
- Universities
- Gov't agencies
- Consultants
- Environmental groups
- Native & Village corporations
- System operators
- Interested citizens

Those who need it, don't have the \$\$

Those with the \$\$ don't trust the product

Those with the product don't have a market

Top 10 W-D 2002 Observations

- Operating systems
- Multinational interest / opportunity
- Thin technical capacity (R&D \$)
- Market opportunity gap
- Systems integration technology options
- Turbine gap
- Technology confidence (utility, finance)
- Isolated pilot systems syndrome
- Project characterization/database (TVP)
- Incentives; cost-reduction; pollution credits